Executive Administrator/ Chief of Staff with extensive experience in leading initiatives, projects/ programs, and nurturing teamwork in the nonprofit sector. Skilled project manager with excellent communication skills, adept at creating cross-functional lines of connection and spearheading interdepartmental initiatives, projects, and programs. Twenty years' experience in administrative improvement, including ten years working directly with CEOs and nonprofit/arts boards. Excellence-driven and detail-oriented, with a sophisticated sense of interpersonal and situational dynamics, plus an aptitude for project management and work-culture enrichment.

Concise summary resume available if preferable.

PROFESSIONAL EXPERIENCE

THE RUBIN MUSEUM OF ART, New York, NY

2012 – Present

Dedicated to the art of Tibet and surrounding regions, with an annual budget of \$12M and a staff of 60, the Rubin's mission is to foster understanding and appreciation of Himalayan art and ideas. The New York Times called it "one of the biggest-thinking, small museums in Manhattan".

Liaison to the Director's Office & Board of Trustees [2020 - Present]

Key organizational liaison (*de facto Chief of Staff*) between board of trustees, senior leadership, and staff. Act as thought-partner to the executive director, structuring processes and interfacing with consultants and board members for strategic planning to enhance organizational communication and trustee engagement.

- Core duties and responsibilities include:
 - Support executive department of executive director and six (6) department directors, including managing communication, resources, budgeting, and travel.
 - Coordinate all board and trustee-committee meetings, documentation, and communication by creating/ maintaining systems and processes, and supervision of an interdepartmental support team.
 - Drive strategic refinement by creating confident and well-supported proposals, debating points for proposed tactics, playing "devil's advocate" and providing insight into interdepartmental dynamics, personal relationships, and staff retention and morale.
 - Schedule with timely effectiveness—including coordinating biweekly executive-team meetings—
 and follow through on action items and project progress, thereby strengthening interdepartmental
 communication and collaboration, and improving staff efficiency.

Significant projects:

- "Unified Performance Metrics" project: Designed and implemented the largest interdepartmental project in the history of the Museum by creating data-gathering standards and a uniform and comparable data repository/ metric reporting system with existing tools; which increased use and usefulness of metrics, reduced labor, and improved data access and turnaround from days to minutes without additional cost leading to better data-driven decision-making.
- Staff Attendance System: Improved organizational efficiency and accuracy—using existing infrastructure and reducing labor and related costs—by spearheading the development, testing, and implementation of an institution-wide paperless system to manage staff attendance records and leave requests. Project scope included: coordinating planning and implementation with HR and IT leadership; building a folder system and security protocols; designing an improved interface and forms; and testing and maintaining the system.
- New on-boarding and work-culture enhancement processes: Creating materials to communicate organizational culture, break down departmental silos, improve access to required resources, and

encourage a more inclusive and empowering organizational culture. Project scope includes: designing new- and existing-employee trainings; incorporating a project-management tool practice; and implementing cross-functional communication protocols.

Assistant to the Executive Director & Board Liaison [2015 – 2019]

Served as executive assistant to the Chief Executive Officer (CEO), as lead administrative coordinator, and key organizational liaison between the board of trustees and staff.

- Partnered with the board and executive team to help leadership focus on both near-term and longer-term objectives, coordinating two (2) major strategic cycles: the first creating a three-year strategic plan, and second overseeing the museum's re-visioning process.
- Helped trustees and senior leadership identify strategic priorities and tactics for the next four (4) years by creating a quantified "report card" on the strategic plan: analyzing existing and creating new metrics that helped pilot successive iterations of strategic plan and visioning processes.
- Created a digital platform to document the Museum's history and significant events (from its founding)
 that continues to be used to chronicle events and successes for use in reference and metric analysis.
 Project scope included:
 - Designing a rubric to determine relevant entries,
 - Building, refining and improving staff access to collaborative platform, and
 - Maintaining and improving semi-annual all-staff process.
- Planned and coordinated monthly all-staff meetings, serving as key interface between the museum's directors and staff, directing logistics and technical requirements to ensure productive presentations and Q&A sessions, and as well as cross-organizational and outward-facing communication around strategic goals.

Assistant to the Executive Director [2012 – 2014]

Served as executive assistant to the CEO, and coordinator with the board and administrative staff.

- Converted a key reporting tool from a sprawling, irregular, narrative document to a quantifiable, strategically-relevant, metric-based, historical record for use in analytics, planning, and grant applications. Project scope included:
 - Partnering with department heads and staff to identify goals and pinpoint relevant metrics,
 - Building a reliable submission system and schedule, and
 - Drafting and refining a concise, visually-appealing report format.
- Enhanced trustee operations and communications via the creation of an online gateway, providing upto-date, continually-available information and means of communication spanning every aspect of trustee work; from sharing documents, to scheduling retreats, to staff and trustee recruitment. Project scope included:
 - Leading and managing the identification of trustees' and organizational needs critical to timely information and communication,
 - Conceiving, designing, and implementing two (2) websites for use by trustees and staff,
 - Working closely with IT head and lead web designer to plan and maintain a primary site to serve as
 a hub for any and all Trustee communications, logistics, and documentation; as well as a secondary
 website to serve as an accessible archive for press.

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TELMAR INFORMATION SERVICES CORP., New York, NY

2008 - 2012

Telmar develops media-planning and business-intelligence solutions to advertisers, agencies, media companies, and data suppliers. With offices in the US, UK, Europe, Africa, and Asia, Telmar generates approximately \$17 M in annual revenue on average.

Manager, Office Operations

Managed office logistics, including resources, invoicing, and facility maintenance. Supported several administrative areas, such as human resources, legal preparation and revisions, and corporate filing and documentation.

- Reclaimed an inherited backlog of institutional knowledge—unintentionally silo-ed by senior and retired staff—unearthing valuable information and improving past and future agreement monitoring and terms. Project scope included:
 - Devising and implementing an agreement- and contract-indexing system for both vendors and clients, via exhaustive file searches across several locations,
 - Organizing and centralizing previously distributed and disorganized files and filing systems, and
 - Creating a file index and establishing protocols, thereby creating a fully accessible, master file index.
- Reduced labor costs, centralized and streamlined record-keeping, boosted consistency and ensured accuracy year-over-year by building a secure workbook for annual 401k compliance testing.

ADDITIONAL RELEVANT EXPERIENCE

LAW OFFICES OF MONA R. MILLSTEIN, New York, NY

Administrative & Legal Assistant

Supported office logistics, including managing client relations, resources, and invoicing, interacting with clients, opposing counsel, and courts. Created, prepared, and edited contracts, briefs, narratives, transcription and case research.

Shortened new-staff learning curves via: developing centralized, linked, and regularly updated forms;
 writing and organizing process tutorials; and producing a comprehensive guide to complete and file various legal documents.

BI-JINGO!, New York, NY Workshop Facilitator, Contractor

Facilitated and led training for senior and midlevel leaders in navigating challenging leadership scenarios. Repeat engagements with National Grid, Goldman Sachs, and Deutsche Bank.

JOHN C. BECK PUBLISHING, Scranton, PA Proofreader & Copy Editor

Proof-read and revised reference texts in various stages of development, focusing on consistent decision-making related to product.

PERFORMANCE ARTS INSTRUCTION & COACHING, East Coast US & Orvieto IT; Workshop Creator / Leader Devised, instructed and co-taught performance arts, using classroom, workshop, and professional-training settings; worked at variety of scales and with students ages 14–65, emphasizing teambuilding, creativity, collaboration, risk-taking, and trust.

TECHNOLOGY

Software & Applications: Microsoft Suite (*including Power BI*), Google Workspace, Asana, Box, Slack, ACME Ticketing, Raiser's Edge, WordPress, SquareSpace, and MailChimp.

EDUCATION & PROFESSIONAL DEVELOPMENT

BFA, Virginia Commonwealth University; Richmond, VA; graduated with honors.

Continued...

Jeff Wills 3 | 4 jeffwills@gmail.com

Executive Certificate in Nonprofit Leadership & Management;

Austin W. Marxe School of Public and International Affairs at Baruch College (CUNY), New York, NY, in partnership with New York Community Trust (NYCT)

Completed Leadership Fellows* program certification, as part of 2018 (fall) cohort class.

Piloted and completed an organizational-change project, including the development and lead of two (2) presentations on cooperatively building a unified performance-metrics system and engendering a healthy, data-driven culture.

*NYCT Leadership Fellows Program is a professional-development fellowship for mid-career, nonprofit leaders. Fellows are nominated by CEOs from more than 5,000 organizations, with candidates evaluated on the criteria of management and leadership experience, analytical thinking, and writing skills. This 12-week, professional-certificate program features a curriculum taught through the lens of real-world issues and trends. Approximately 30 fellows per cohort connect with nonprofit and government leaders for critical conversations and discussions about leadership in the nonprofit world.

Leadership instruction, exploration, and discussion themes include the areas of organizational diagnosis, change management, finance and fundraising, communication, and DEI—diversity, equity and inclusion. Fellows convene as a group for full-day sessions with expert instructors, and participate in additional seminars and conversations with prominent nonprofit leaders. Fellows must also complete a proposed change project, including the recruitment and meetings with a change-project mentor. [Source: The New York Community Trust; https://trustfellows.org/about-us/]

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